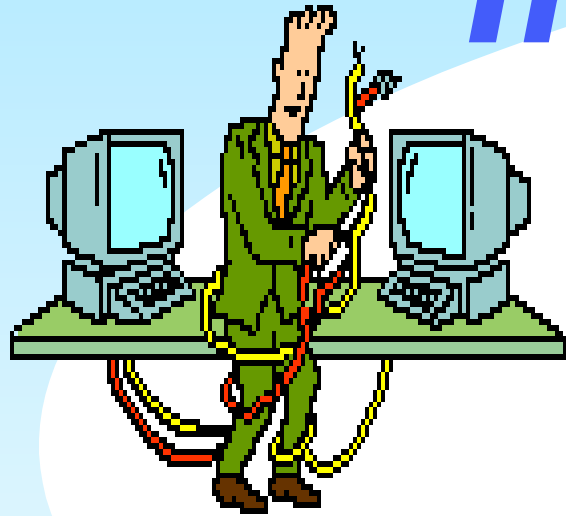




Defense Institute of Security Assistance Management



Introduction to Security Assistance Automation Initiatives



General Topics

- **Initiatives**
 - **DSAMS**
 - **CEMIS**
 - **SCIP**
- **Web Site Review**
 - **DISAM**
 - **DSCA**
- **Automation Exercise Introduction**



Defense Security Assistance Management System (DSAMS)



DSAMS Production Database

DSAMS: System Login



Username:

Password:

***** WARNING *****



This is a Department of Defense Computer System. This computer system, including all related equipment, networks, and network devices (specifically including Internet access) are provided only for authorized U.S. Government use. DoD computer systems may be monitored for all lawful purposes, including to ensure that their use is authorized, for management of the system, to facilitate protection against unauthorized access, and to verify security procedures, survivability, and operational security. Monitoring includes active attacks by authorized DoD entities to test or verify the security of this system. During monitoring, information may be examined, recorded, copied and used for authorized purposes. All information, including personal information, placed or sent over this system may be monitored.

Use of this DoD computer system, authorized or unauthorized, constitutes consent to monitoring of this system. Unauthorized use may subject you to criminal prosecution. Evidence of unauthorized use collected during monitoring may be used for administrative, criminal, or other adverse action. Use of this system constitutes consent to monitoring for these purposes.

**** YOUR USE OF THIS SYSTEM IS BEING MONITORED ****

OK

Cancel

 **DSAMS: System Login** 

Username:

Password:

***** WARNING *****

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**** YOUR USE OF THIS SYSTEM IS BEING MONITORED ****


OK

Cancel

Common User Sees All Three Service Database

DSAMS

DSAMS: Service Database


Code	Title
	Army Database
F	Air Force Database
N	Navy/Marine Corps Database

OK Cancel

Defense Security Assistance Management System

Windows Drop Down Men

AM S



Defense Security Assistance Management System

Last successful login for ESMITH: Thu Apr 10 2003 11:04:26

You are connected to Army Database

start [Taskbar icons: Phone, Folder, Camera, Mail] [Taskbar buttons: Microsoft Pow..., C:\WINNT\Sys..., DSAMS Monito..., DSAMS: Defen..., DSAMS: Case ...] [System tray: Network, Volume, Safely Remove Hardware, 1:07 PM]

DSAMS Response Document

Case Summary

Case Line Summary

Obligational Authority

Response Documents

Statistical Reports

Detail Reports

Case Reports

Lease Reports

Line / Subline Reports

Interface Reports

Reference Reports

Ad hoc Query

DSAMS



Defense Security Assistance Management System



United States of America
Letter of Offer and Acceptance (LOA)

BN-D-SXA

DISAM CF SEMINAR-AIR FORCE

Based on (DISAM) Government of Bandaria, Ltr, March 1, 2003

Pursuant to the Arms Export Control Act, the Government of the United States (USG) offers to sell to the Embassy of Bandaria Office of the Air Attache 1234 Massachusetts Ave, NW Washington, DC 29999, the defense articles or defense services (which may include defense design and construction services) collectively referred to as "items," set forth herein, subject to the provisions, terms, and conditions in this LOA.

This LOA is for Q-43 SUPERHAWK Helicopters (4) in flyaway condition with installed T700-GE-701C engines, spare turbine engines (2), two years initial spares, (continued on page 2)

Estimated Cost: \$28,111,936

Initial Deposit: \$691,706

Terms of Sale:

Cash Prior to Delivery

Dependable Undertaking

Congressional Notification: 03-999

This offer expires on 1 September 2003. Unless a request for extension is made by the Purchaser and granted by the USG, the offer will terminate on the expiration date.

This LOA consists of page 1 through page 10.

The undersigned are authorized representatives of their Governments and hereby offer and accept, respectively, this LOA:

US Signature

Date

Purchaser Signature

Date



DSAMS Web Site
New Address
<https://dsams.dsca.mil>



Defense Security Assistance Management System (DSAMS)

U.S. Government Computer Use

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MAIN MENU

SA & FMS Related Links

[Service and Agency Web Links](#)

Last Updated 08 April 2002

[SAN/DISAM Student Web Links](#)

Last Updated 21 September 2000

Project Information

[Web News](#)

Last Updated 01 November 2002

[Dialogue](#)

Last Updated 28 February 2003

[Presentations](#)

Last Updated 1 May 2001

[Articles](#)

Last Updated 15 December 2000

[DSAMS Hardware Specifications](#)

Last Updated 15 March 2000

Frequently Asked Questions

[FAQ](#)

Last Updated 24 August 2001

DSAMS Help Desk

[About Help Desk](#)

Last Updated 20 December 2001

[Email DSAMS Help Desk](#)

[Email DSAMS WebMaster](#)

[Web Logon](#)

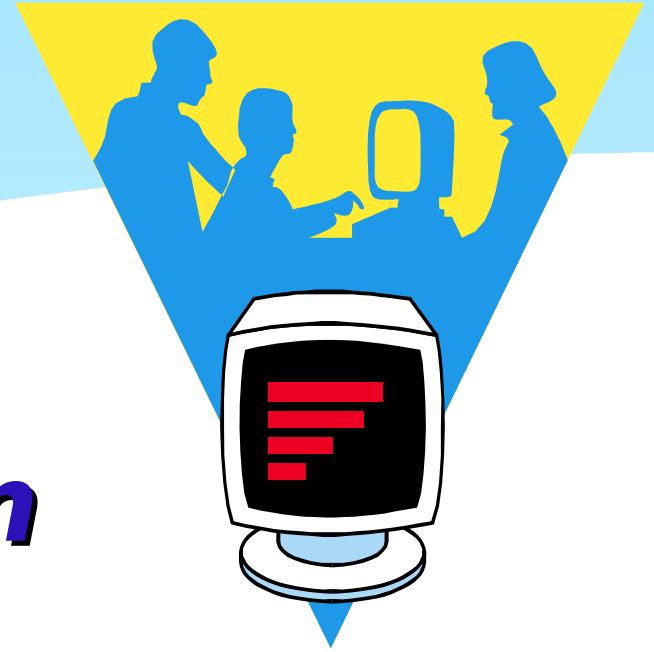
[Web Account Request](#)



CAUTION

There is no access to the DSAMS System Case Development/Case Implementation Modules or any DSAMS Management Reports via the **DSAMS Web Page**





Case Execution Management Information System (CEMIS)




Case Execution Management Information System (CEMIS)

**ARMY
CISIL
1976**

**Navy
MISIL
1989**

**AIR FORCE
SAMIS
1983**

**AIR FORCE
CMCS
1989**



**Explore
Consolidation
Of
Four Separate
Case Execution
Legacy Systems**

- **Improves Support to International Customers**
- **Improves Quality and Timeliness of Information**
- **Standardization**
- **Integration**
- **Allows continuous Business Process Reengineering (BPR)**

Source: [http://www.dsca.osd.mil/sc_conf_2002/CEMIS%20\(Freda%20Lodge\).ppt](http://www.dsca.osd.mil/sc_conf_2002/CEMIS%20(Freda%20Lodge).ppt)



Re-Host/Modernize Option

Phase One: Re-host

- Takes 4 existing legacy systems in current databases and languages:
- Translates each into C++ or Java on Oracle database.
- Uses “artificial intelligence” tool vs. manual code translation.
- Turn off legacy systems.
- Result: Still 4 separate systems doing same things, but now in one (same) modern language and database.

Phase Two: Refactor/Web-Enable

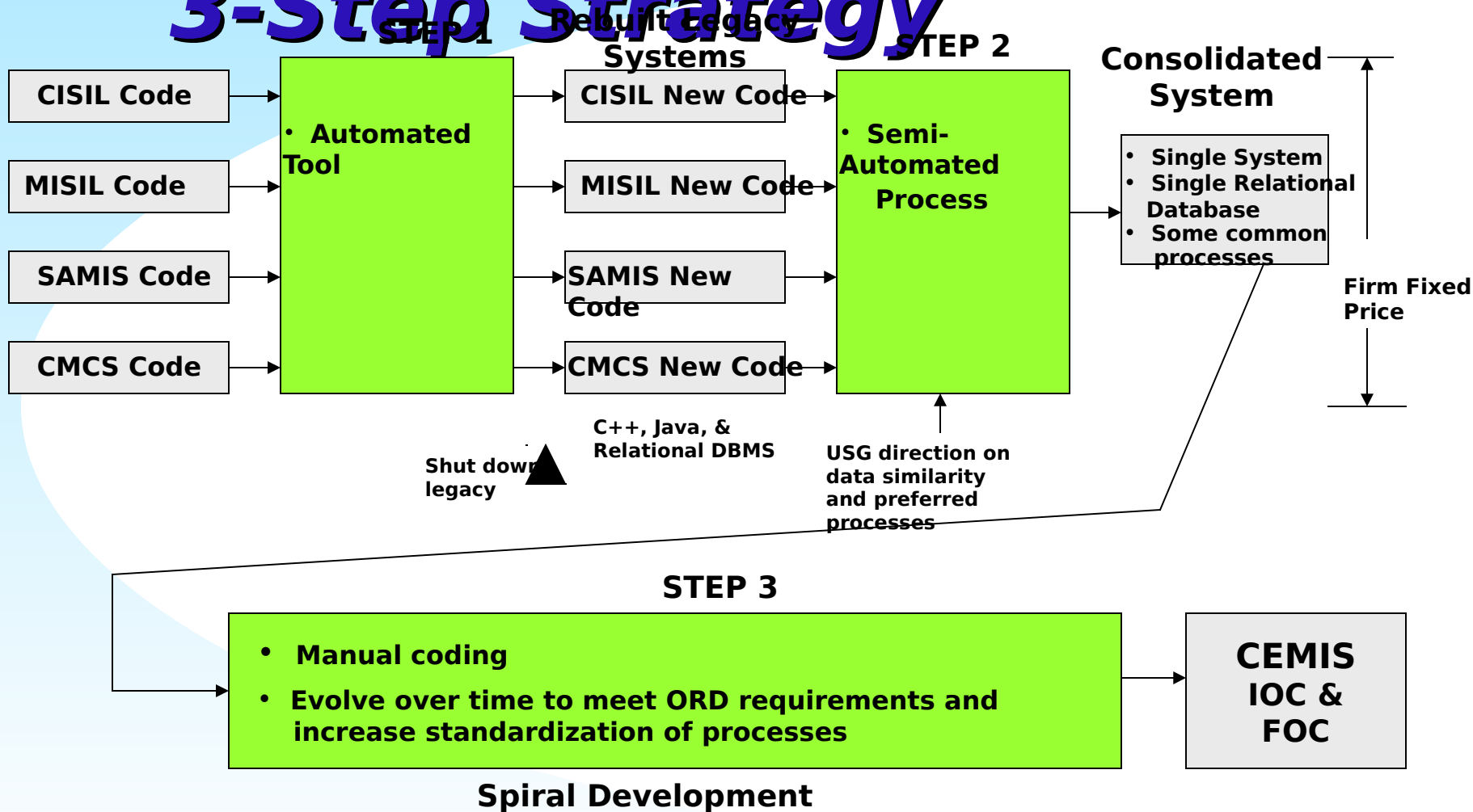
- Consolidate the 4 separate systems into one system and web-enable.
- Eliminate redundant code; choose best business processes among MILDEPs
- Result: One database for all 3 MILDEPs.

Phase Three: Modernize

- Add in “Modification” and “New Development” ORD requirements based on affordability and priority.



The Re-host and Modernize 3-Step Strategy





Re-Host/Modernize Option (Cont)

- Many questions/variations on process
 - **When do we start?**
 - **FY 04 planning only, start in FY 05?**
 - **Begin conversion in FY 04?**
 - **All four systems simultaneously?**
 - **One system conversion as pilot? If yes, which system?**
 - **Role of functional users?**
 - **System testing/performance testing questions need to be How/when to standardize existing MILDEP processes to eliminate redundancy.**
 - **resolved.**
- Acquisition strategy update to DSCA scheduled 8 Sep 03; should answer many of these questions.

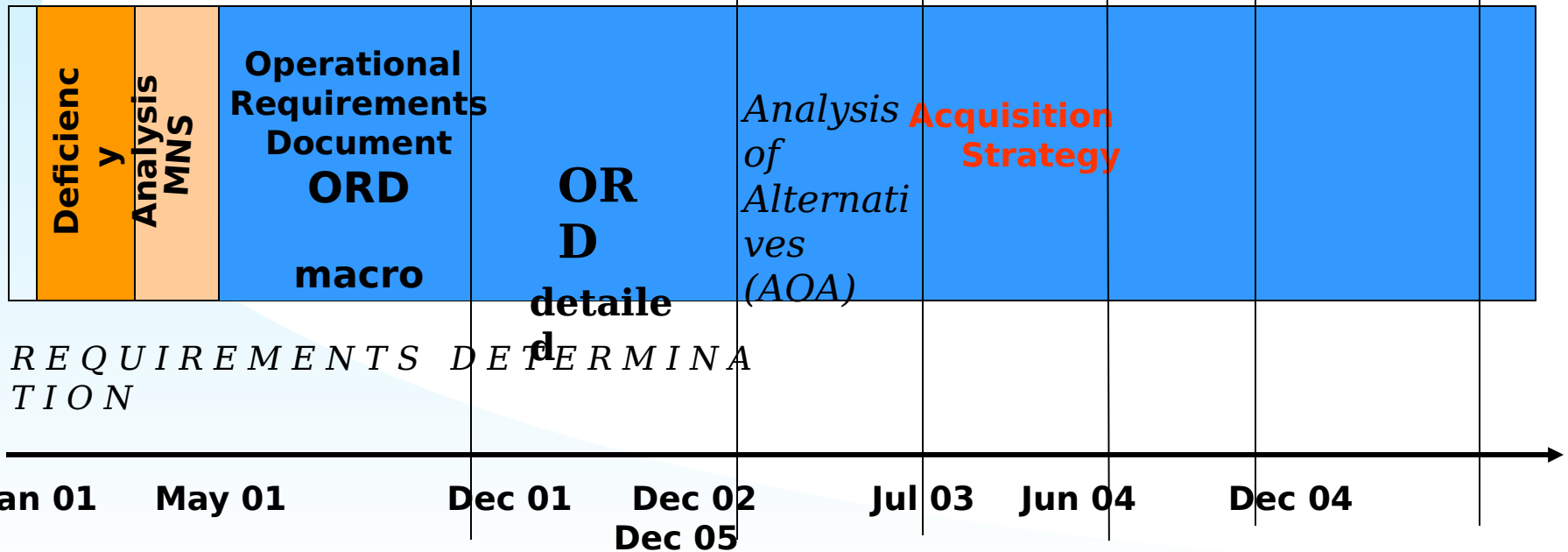


CEMIS Project Timeline

Pre-Systems
Systems Acquisition

**CONCEPT
DEVELOPMENT**

**SYSTEM
DEVELOPMENT** →





Security Assistance Information Portal (SCIP)





Security Cooperation Information Portal (SCIP)

Portal is the short-term solution; CEMIS is the long-term solution (Portal will be deployed in 4 phases: Oct 02 - Apr 03)

Concept:

- **Find a quick, easy, and cost efficient way to provide timely information to the International Customer**
- **Satisfy required security considerations.**
- **Draw upon information in the current case execution legacy systems: CISIL, MISIL, SAMIS/CMCS, as well as DIFS and selected portions of DSAMS**



SCIP - Development & Deployment

Spiral Development & Releases

Aug 02

Oct 02

Dec 02

Feb 03

Release 1

- Case Profile Report
- Case Status & Closure Report
- Case/Line Level Query
- Case Line Level Query
- Requisition Level Query
- SDR Query
- Case Ad Hoc
- Case Line Ad Hoc
- Requisition Ad Hoc
- SDR Ad Hoc
- Web Site
- Glossary/Help

Pre-Phase 1 Release

Release 2

- Requisition Input
 - Standard
 - Non-Standard
- SDR Input
- Follow-ups
- Cancellation Req.
- Modification Req.
- Follow-up/Reinstatement
- Enhanced Links

Release 3

- Batch Upload Process
- Requisition Group Summary Report
- Enhanced Reports
- Enhanced Error Checking & Validation
- Enhanced Links

Release 4

- Enhanced Reports
 - Case History
 - Enhanced SDR Input (attachments)
 - Full Freight Tracking
- Capability for FF's and Customers
- Payment
- Schedule Query
 - Payment Schedule
- Ad Hoc
- Enhanced Links

Postponed



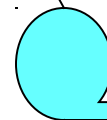
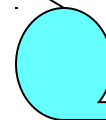
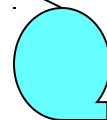
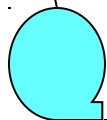
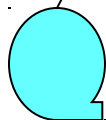
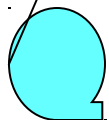
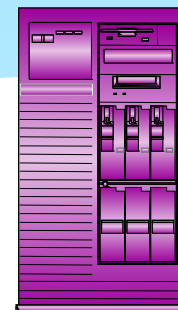
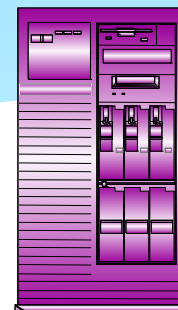
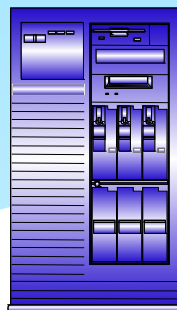
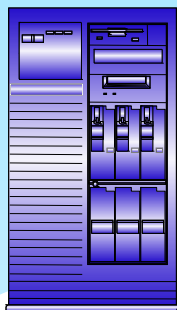
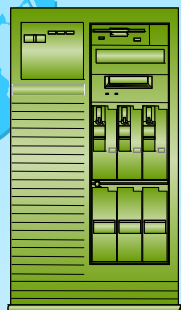
CISIL

SAMIS

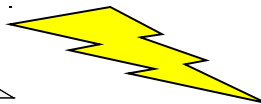
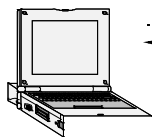
CMCS

MISIL

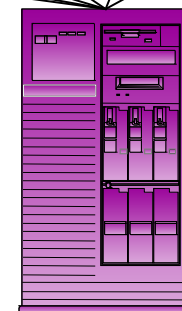
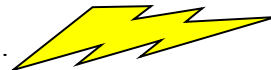
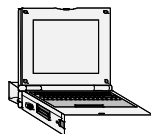
DSAMS



FMS Customer



USG User



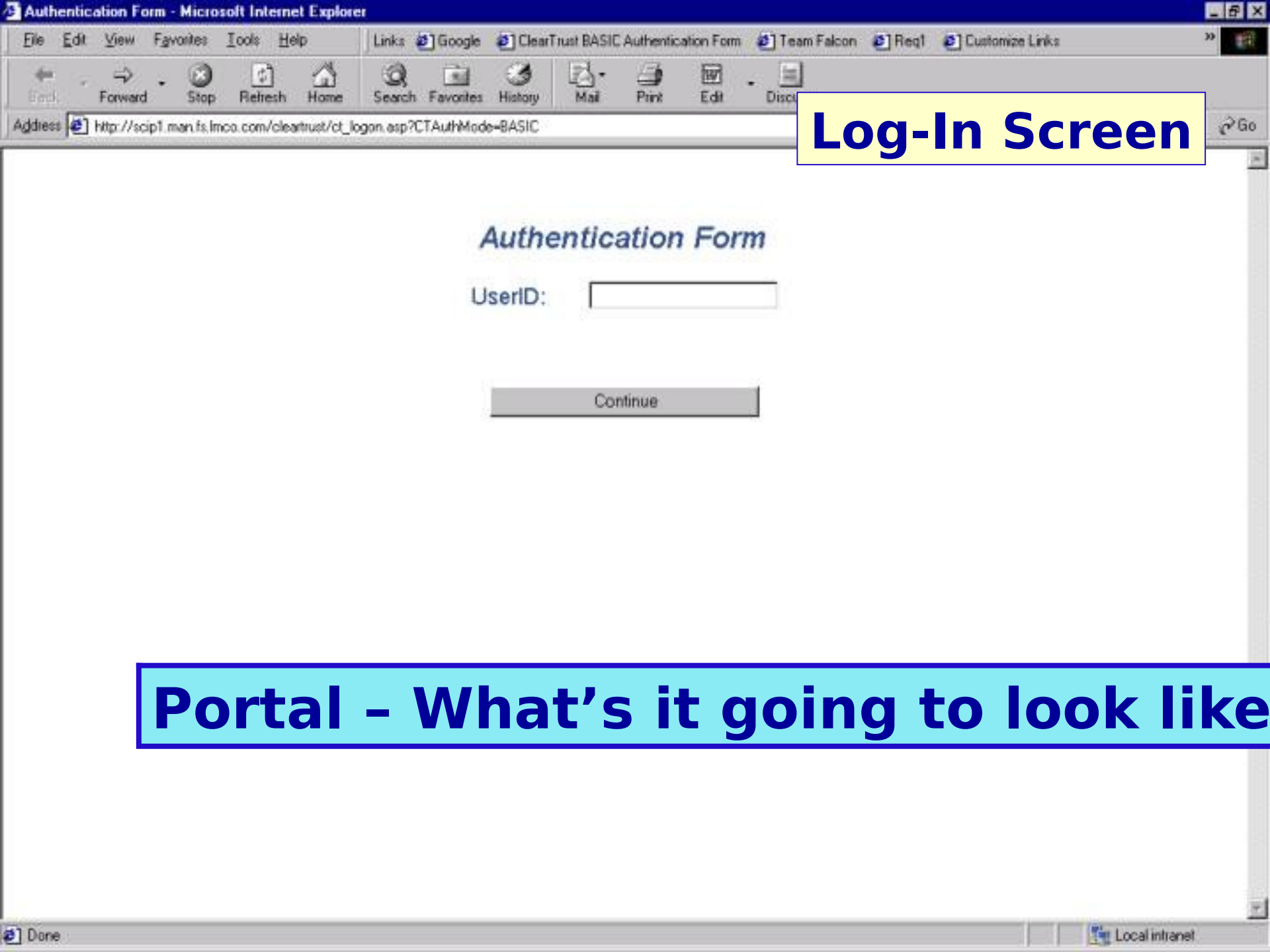
**Portal
Database
Server**

**Multiple-Daily
Data
Extracts**



SCIP Benefits

- Portal will allow users to do queries and reports, requisitions, SDRs, LOA data, freight tracking, etc.
- *First* “Tri-Service” consolidated view of Legacy Data
- *First* International Customer view of DSAMS Data
- Potential savings across community
 - Manpower: Customer self-serve data retrieval vice request to ILCO
 - Time: Self-serve data retrieval vice request and wait
- Design is re-usable in future CEMIS environment
 - Consistent user interface
 - May reduce report/query development costs



Log-In Screen

Portal - What's it going to look like



Security Cooperation Information Portal (SCIP)

U.S. Government Computer Use

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[Please read this Privacy and Security Notice.](#)

Continue



SCIP -

How do I get connected?

- DSCA
 - Will initiate a Portal publicity campaign
 - Will provide Registration Request forms electronically to perspective users
 - Will establish User Access records and provide SecurID tokens, where required
- Portal Users/Customers
 - Will “authenticate” users prior to DSCA establishing Customer portal accounts



DISAM/DSCA Web Site Resources

<http://www.disam.dsca.mil/>

<http://www.dsca.mil/>

The screenshot shows the DISAM website homepage. At the top left is the DISAM logo. To its right is the text "Welcome to the Defense Institute of Security Assistance Management". Below this is a navigation bar with links: "Latest SAMM", "DISAM Journal", "What is Security Assistance?", "Int'l Trng Resources", "DIIS", "DSAMS", and "Search". On the left side, there is a vertical menu with links: "Home", "Ask an Instructor", "Registration", "Student Info", "Courses", "Publications", "Int'l Trng Mgmt", "Tech Spt & Dev", "Distance Learning", "Research", "External Links", and "DSCA". Below this menu is a circular "ACCREDITED" seal. The main content area features the title "The DISAM Mission Statement" and a paragraph: "The Defense Institute of Security Assistance Management provides professional education, research, and support to advance U.S. foreign policy through Security Assistance and Cooperation." Below the text is a photograph of a large, modern building with a curved roof, surrounded by trees and a paved walkway.

The screenshot shows the DSCA website homepage. At the top left is the DSCA logo. To its right is the text "Defense Security Cooperation Agency". Below this is a navigation bar with links: "LINKS", "ORGANIZATION", "BACKGROUND", and "PUBLICATIONS AND POLICY". Below the navigation bar is a paragraph: "Welcome to the Defense Security Cooperation Agency (DSCA). DSCA provides timely and effective selection, negotiation, and management of security cooperation programs in support of U.S. national security and foreign policy objectives, and provides state security assistance with training and policy through various operations. We thank you for visiting our site and hope that it will be a help to you!" Below this paragraph is a "WHAT'S NEW" section with two items: "UPDATED for 2009 DSCA Guidelines for Foreign Military Financing of Export (Commercial Credit)" and "Executive Handbook now online". Below this is a section titled "U.S. Air Force General to Retire Exposure to Explosives in America" with a link. Below this is a section titled "Customer Guide to the U.S. Security Assistance Program" with a paragraph: "On December 7, 2001, Director DSCA approved a web-based Guide to U.S. Security Assistance Programs. This reference tool includes a 'Travel' guide to help international customers prepare Foreign Military Sales Letters of Intent (FMS), checklists, and links to web sites that support the security assistance process." Below this is a section titled "SC Community" with a paragraph: "DSCA inaugurated its first D- Learning course over the internet on January 11, 2002. The course, entitled the Security Assistance Management Orientation Course (SAMOC), replaces DSCA's previous Virtual Classroom with an official catalog course. This course is an ideal starting point for both military and civilian personnel, stationed overseas or in CONUS, who are new to security assistance and have not received resident training at DISAM. SAMOC is roughly equivalent to the resident DISAM SAM-CO course, takes about 30 hours to complete, and concludes with an online test. We invite you to visit the new Distance Learning home page for details. (more)" Below this is a section titled "Security Cooperation Conference 2001" with a paragraph: "Highlights from DSCA's Security Cooperation Conference 2001".

DISAM Website Overview



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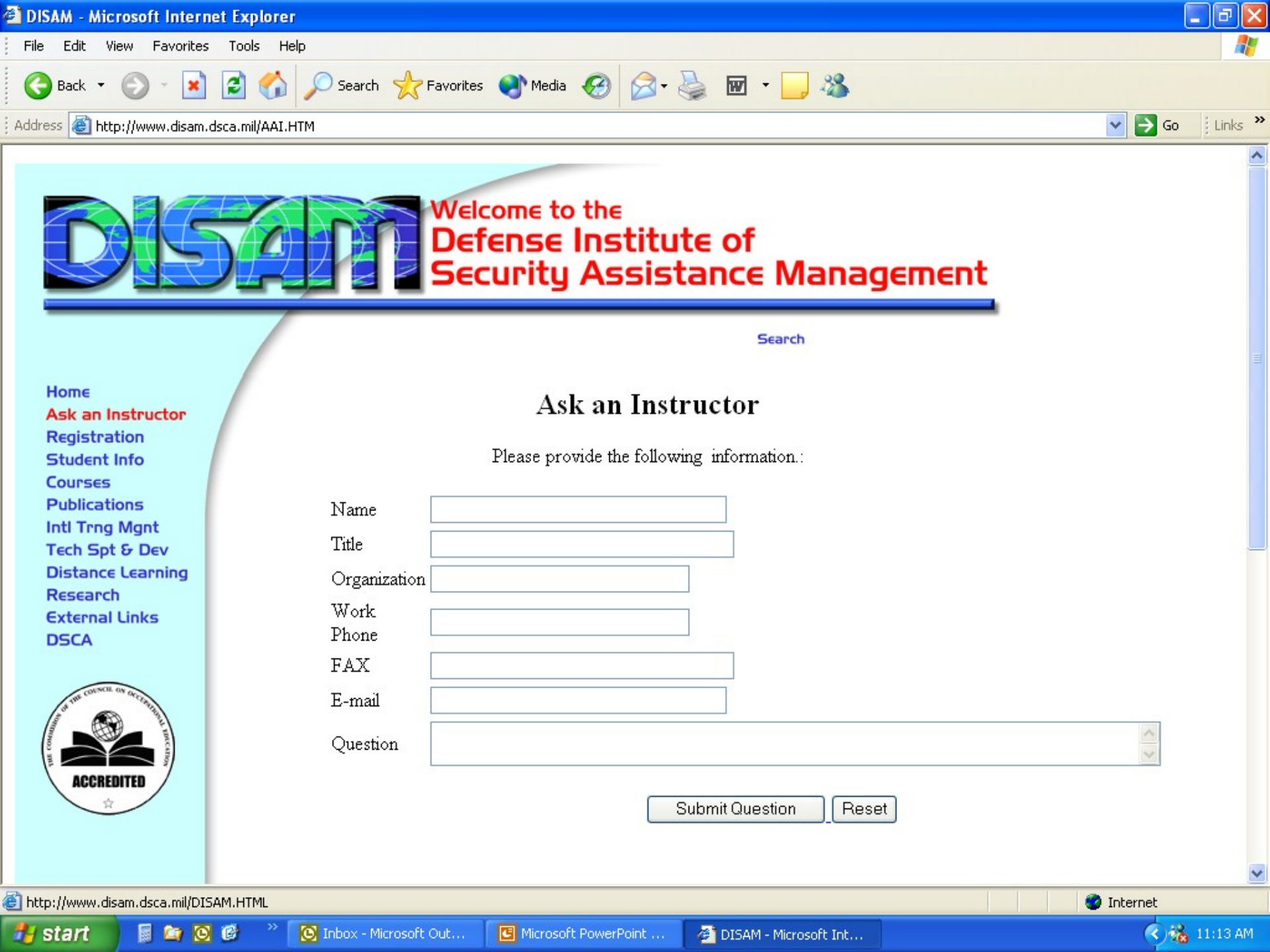
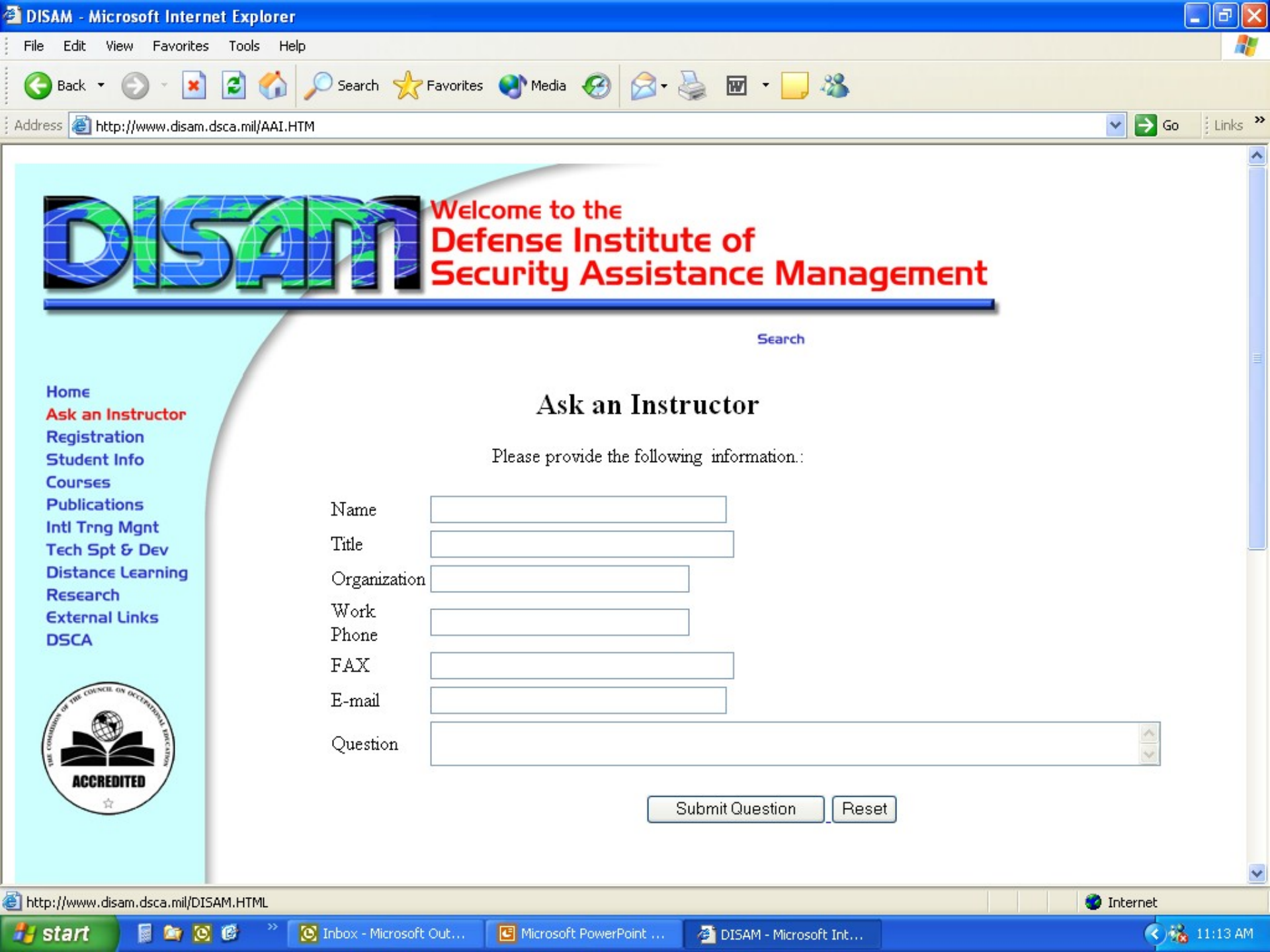
[DSCA](#)



The DISAM Mission Statement

The Defense Institute of Security Assistance Management provides professional education, research, and support to advance U.S. foreign policy through Security Assistance and Cooperation.





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[DISAM Journal Index](#)
[DISAM Textbook \(Greenbook\)](#)
[FMS Customer Fin. Mgt. Handbook \(Redbook\)](#)

[Letter Of Request Tutorial](#)
[Presentations](#)

Other Publications

[SAMM](#)
[DSCA Policy Letters](#)
[DoD 7000.14R, Vol. 15 \(FMR\)](#)
[Other DoD/MILDEP Publications](#)
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DISAM'S ONLINE GREEN BOOK

THE MANAGEMENT OF SECURITY ASSISTANCE, 22nd EDITION

SELECT YOUR CHAPTER FROM THE GREEN BOOK

Select a Chapter

CLICK to GO!





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- Preface
- Chapter 1: Introduction to Security Assistance
- Chapter 2: Terminology and Programs
- Chapter 3: Security Assistance Legislation and Policy
- Chapter 4: U.S. Government Organizations for Security Assistance
- Chapter 5: Security Assistance Organizations Overseas
- Chapter 6: The Foreign Military Sales Process**
- Chapter 7: Foreign Military Sales Cases
- Chapter 8: FMS Program/Case Management
- Chapter 9: Security Assistance Automation
- Chapter 10: FMS Contractual Agreements
- Chapter 11: FMS Acquisition Policy and Process
- Chapter 12: Initial Logistics Support
- Chapter 13: Follow-On Logistics Support
- Chapter 14: Foreign Military Sales Transportation Policy
- Chapter 15: Discrepancy Reporting
- Chapter 16: FMS Pricing
- Chapter 17: FMS Funds Management
- Chapter 18: FMS Billing, Case Reconciliation, and Closure
- Chapter 19: International Armaments Cooperation Programs
- Chapter 20: Technology Transfer and Export Controls
- Chapter 21: Ethics, Standards of Conduct, and Legal Status
- Chapter 22: Security Assistance Training
- Chapter 23: Human Rights and Related Concepts
- Chapter 24: Resource Management for the Security Assistance Organization
- Appendix 1: Index – Case Document Package
- Appendix 2: Foreign Purchaser Guide to Freight Forwarder Selection
- Appendix 3: United States Department of Defense Offer and Acceptance
- Appendix 4: A Comparison of Direct Commercial Sales and Foreign Military Sales



DISAM Website Overview

Using the LINKS



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<input type="radio"/> Navy	<input type="radio"/> Air Force
<input type="radio"/> USMC	<input type="radio"/> Coast Guard
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Army Links

Army Aviation and Missile Command (AMCOM)	http://www.redstone.army.mil/
Army Communications-Electronics Command (CECOM)	http://www.monmouth.army.mil/cecom/cecom.html
Army Corps of Engineers Publications	http://www.usace.army.mil/usace-docs/
Army Doctrine and Training Digital Library (access to Army Technical Manuals)	http://www.tradoc.army.mil/pubs.htm
Army Electronic Product Support (requires registration, login & password. Not available to international customers)	http://AEPS.ria.army.mil/
Army Homepage	http://www.army.mil/
Army Logistics Support Activity (LOGSA) (access to technical and equipment publications)	http://www.logsa.army.mil/
Army Materiel Command	http://www.amc.army.mil/
Army Military Traffic Management Command (MTMC)	http://www.mtmc.army.mil/
Army Operations Support Command (OSC)	http://www.osc.army.mil/home/index.htm

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Army Soldier Biological Chemical Command (SBCCOM)	http://www.sbccom.apgea.army.mil/
Army Soldier Systems Center (Natick)	http://www.natick.army.mil/
Army Tank Automotive & Armaments Command - Armament and Chemical Acquisition and Logistics Activity (TACOM-ACALA)	http://www.acala1.ria.army.mil/
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The DISAM Mission Statement

The Defense Institute of Security Assistance Management provides professional education, research, and support to advance U.S. foreign policy through Security Assistance and Cooperation.



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Last revised:
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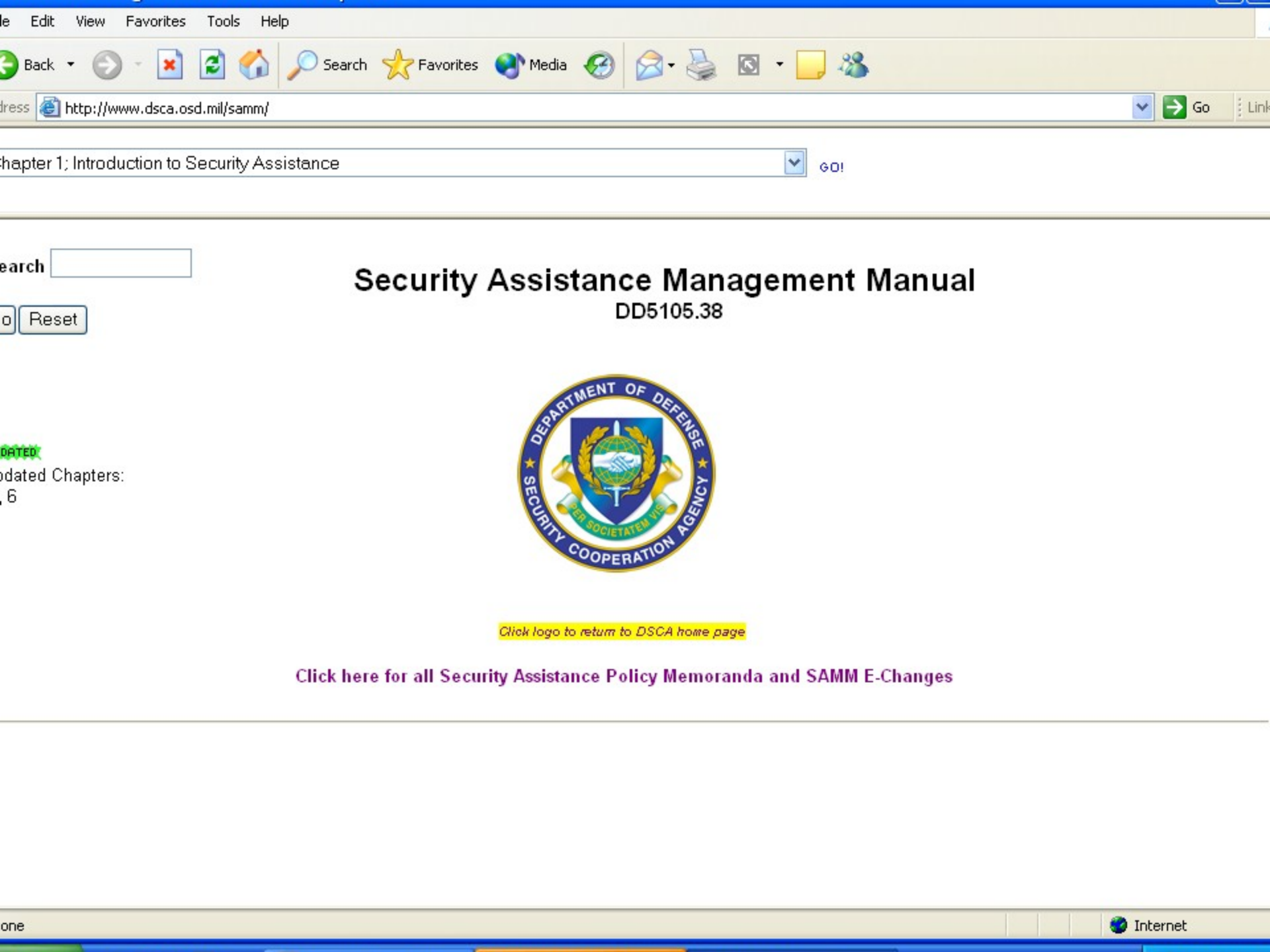
- [Foreign Operations Appropriations Act for 2002](#)
- NEW**
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- [Security Assistance Management Manual \(SAMM\)](#) New Chapter by Chapter menu for ease of use.
- [Security Assistance Policy Memoranda and Messages](#)
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Chapter 6: Military Export Sales Policies and Considerations

Chapter 7: Preparation and Processing of FMS Cases

Chapter 8: FMS Case Performance

Chapter 9: FMS Direct Credit and Guaranteed Loan Financing

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Appendix D: DSCA Information Systems Data Element Dictionary (Generic Codes B4 thru F4Z, Cont)

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Appendix D: DSCA Information Systems Data Element Dictionary (Map Element Code, Cont)

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Chapter 7

Preparation and Processing of FMS Cases

Section 700 -- General Information, FMS Agreements

70001 -- Purpose.

The purpose of this section is to provide background, definitions and policy which apply to FMS Agreements.

70002 -- Background/Definitions.

A. Types of Requests. FMS customers may request P&A data (for preliminary planning) or an LOA (when plans to purchase defense articles or services are relatively firm). All requests, no matter how informal, must be consistent with the provisions for processing these data.

1. P&A Data. Price and Availability estimates reflect rough order magnitude data, provided for planning purposes, showing projected availabilities and estimated costs for defense articles or services. P&A will normally be provided within 45 days of receipt of the LOR. P&A data are not normally valid for use in preparation of an LOA. To avoid confusion, the term P&A should not be used in reference to data developed for completion of an LOA, this should be referred to as LOA data.

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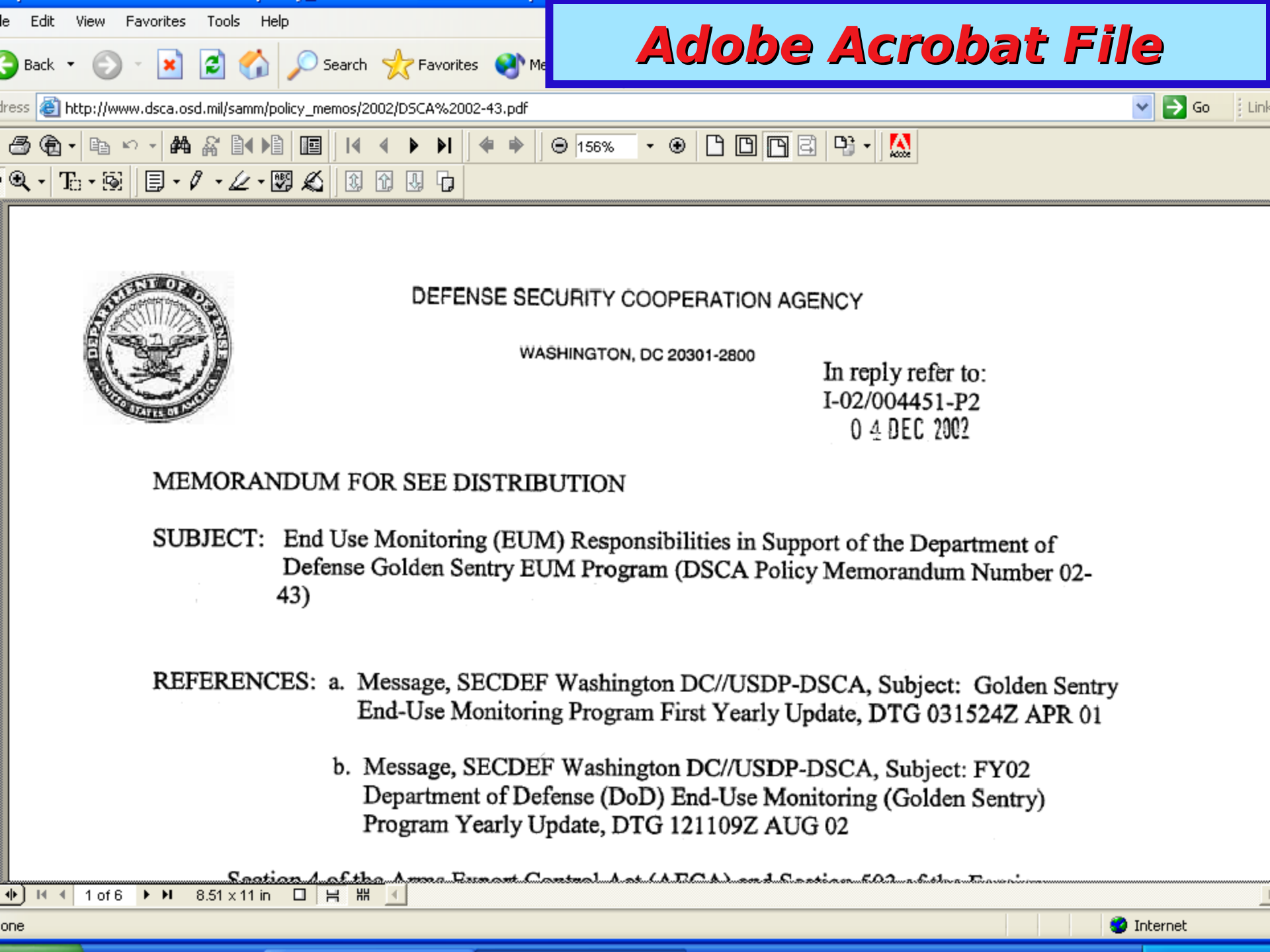
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DEFENSE SECURITY COOPERATION AGENCY

WASHINGTON, DC 20301-2800

In reply refer to:
I-02/004451-P2
04 DEC 2002

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: End Use Monitoring (EUM) Responsibilities in Support of the Department of Defense Golden Sentry EUM Program (DSCA Policy Memorandum Number 02-43)

REFERENCES: a. Message, SECDEF Washington DC//USDP-DSCA, Subject: Golden Sentry End-Use Monitoring Program First Yearly Update, DTG 031524Z APR 01

b. Message, SECDEF Washington DC//USDP-DSCA, Subject: FY02 Department of Defense (DoD) End-Use Monitoring (Golden Sentry) Program Yearly Update, DTG 121109Z AUG 02

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Welcome to the The Defense Security Cooperation Agency (DSCA) website! DSCA provides timely and effective direction, supervision, and oversight of security cooperation programs in support of U.S. national security and foreign policy objectives; and promotes stable security relationships with friends and allies through [Military Assistance](#). We thank you for visiting our site and hope that it will be useful to you!

**NEWS****WHAT'S NEW****REENGINEERING****STRATEGIC
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PROGRAMS****COMPTROLLER****LEGISLATIVE
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& PROGRAMS****HA & MA****IT****REINVENTION****DISAM****DIIS****INTL SHOWS****SEARCH****HOME****POLAND CHOSE THE F-16
"FIGHTING FALCON"!!**

On December 27th, 2002, the Government of Poland announced its selection of the F-16 Block 52 as its newest fighter aircraft. [Click here for the latest!](#)

NEW**Poland Chooses the F-16 "Fighting Falcon"**

On December 27th, 2002, the Government of Poland announced its selection of the F-16 Block 52 as its newest fighter aircraft. Poland's decision to purchase forty-eight F-16 multi-role fighters, joining 23 other nations that fly the "Fighting Falcon," opens many new avenues for U.S.-Polish cooperation. [\[more\]](#)

**Major Arms Sales Notifications (Sec 36
(b) AECAD)****SC COMMUNITY****International Affairs Internship
Program**

Guidelines for an International Affairs Internship Program Approved by Director, DSCA on 23 September 2002. [\[more\]](#)

DSCA Facts Book 2001

Published by Deputy for Financial Management Comptroller, DSCA. The data in this publication regarding Foreign Military Sales Agreements and Deliveries portrays only sales and deliveries of defense articles and defense services. [\[more\]](#)

**Customer Guide to the U.S.
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- ▶ information or retrieval
same as above
- ▶ information and retrieval
finds documents containing
both 'information' and 'retrieval'
- ▶ information not retrieval
finds documents containing
'information' but not 'retrieval'
- ▶ (information not retrieval) and
WAIS
finds documents containing
'WAIS' and 'information' but

Last revised: March

07, 2000

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Pricing Finance and USG Cost Recovery White Paper	9/24/01 3:41:26 PM GMT	8,174
PRICING	3/6/00 9:55:00 PM GMT	8,047
Pricing Finance and USG Cost Recovery White Paper	9/24/01 3:40:16 PM GMT	8,174

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finds documents containing 'information' but not 'retrieval'
- ▶ **(information not retrieval) and WAIS**
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- ▶ **web***
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Last revised: March 07, 2000
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Welcome to the Comptroller website.

The hyperlinks below will provide guidance to the Comptroller Directorate. Some links provide instruction and training, while others are for reference. Additional elements are being web-enabled and will be launched in the near future.

James "McQ" McQuality

New Performance Based Budgeting (PBB) Website

This site will automate and facilitate the annual budget development and implementation process. The PBB is in its inaugural year and the content of this site will be updated as the budgeting process evolves. We are committed

Last revised:
August 08, 2002



> SAMM (DoD Security Assistance Management Manual)

> DoD Financial Management Regulations

> ICASS (International Cooperative Administrative Support Services)

> Department of State

> DFAS (Defense Finance and Accounting Service)

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Department of Defense Financial Management Regulation DoD 7000.14-R

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Last Update 18 November 2002

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A	BUDGET FORMULATION AND PRESENTATION (CHAPTERS 1-3)	JUN 2002
B	BUDGET FORMULATION AND PRESENTATION (CHAPTERS 4-19)	JUN 2002
	BUDGET EXECUTION, AVAILABILITY AND USE OF BUDGETARY RESOURCES	JUN 2001

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The Legislative and Public Affairs (LPA) office provides legislative and public affairs support to the Director, DSCA, and the Under Secretary of Defense for Policy. LPA is the OSD focal point for day-to-day contact with the Congress, members of the media, and the general public on security cooperation matters. To contact us, please call 703-604-6618 for House matters and 703-604-6621 for Senate matters. For media inquiries, call 703-601-3670. [Click here to send us an email.](#)

► Read SECSTATE's Congressional Budget Justification, FY2003 for Foreign Operations. [\[more\]](#)

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Last revised:
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- ▶ GREECE - Aircraft Survivability Equipment or Helicopter Integrated Defensive Aid Systems
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- ▶ Taipei Economic and Cultural Representative Office in the United States - Multifunctional Information Distribution Systems/Low Volume Terminals
- ▶ UNITED KINGDOM - TOMAHAWK BLOCK IV Land Attack Missiles
- ▶ JORDAN - F-16A Mid-Life Upgrade Kits
- ▶ THE NETHERLANDS - Modernized Target Acquisition and Designation Sight/Pilot Night Vision Sensor Modification Kits





Defense Security Cooperation Agency
NEWS RELEASE

On the web: <http://www.dsca.mil>

Media/Public Contact: (703) 601-3670

Date: 3 October 2003

Transmittal No. 04-02

EGYPT – Co-Production of M1A1 Tanks and Upgrades

On 3 October 2003, the Defense Security Cooperation Agency notified Congress of a possible Foreign Military Sale to Egypt of a Co-production of M1A1 Tanks and upgrades as well as associated equipment and services. The total value, if all options are exercised, could be as high as \$920 million.

The Government of Egypt has requested a co-production program for the possible sale of 125 M1A1 Abrams tank kits each with Commander's Independent Thermal Viewer, Firepower Enhancement Package and armor upgrades. Also included: 125 M256 Armament Systems, 125 M2 .50 caliber machine guns, 250 M204 7.62mm machine guns, spare and repair parts, special tool and test equipment, personnel training and equipment, publications, U.S. Government and contractor engineering and logistics personnel services, and other related elements of logistics support. The estimated cost is \$920 million.

This proposed sale will contribute to the foreign policy and national security of the United States by helping to improve the security of a friendly country which has been and continues to be an important force for political stability and economic progress in the Middle East.

Egypt is demilitarizing its Soviet fleet. This proposed sale will increase the quantity of the Abrams tank co-production program, started in 1988, from the current level of 755 tanks, to 880 tanks. The additional M1A1 tanks will modernize Egypt's tank fleet. Egypt, which has already co-produced the M1A1 Abrams tanks, will have no difficulty absorbing the additional tanks.

The proposed sale of this equipment and support will not affect the basic military balance in the region.

The prime contractor will be General Dynamics of Sterling Heights, Michigan. There are no offset agreements proposed in connection with this potential sale.

Implementation of this proposed sale will require the assignment of up to 40 U.S. contractor representatives for up to two years in Egypt. The 6 U.S. Government representatives already in country who currently manage the M1A1 and M88A2 HERCULES co-production programs will also manage this program for production and fielding.

There will be no adverse impact on U.S. defense readiness as a result of this proposed sale.

This notice of a potential sale is required by law; it does not mean that the sale has been concluded.

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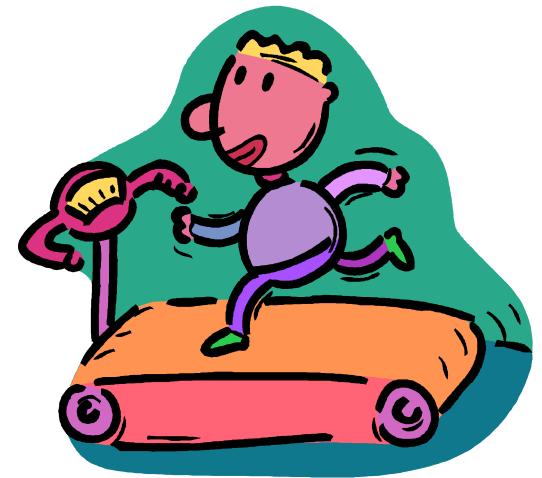


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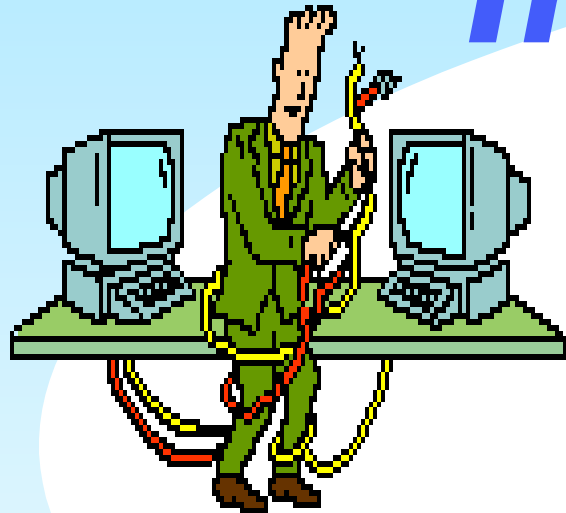


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Introduction to Security Assistance Automation Initiatives

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